

School of Business Administration Course Offerings 2015-2016

This is a document designed to assist the business administration student to plan his/her schedule. Some courses may not be offered as planned. No warranty is implied

(Shaded boxes indicate course is being offered)

| | FALL 2015 | WINTER 2016 | SPRING 2016 |
|--|-------------------|-------------------|-------------------|
| LOWER DIVISION | | | |
| BUS 010- Intro. to Business | 2 sections | | |
| BUS 020- Financial Acctg. & Rep. | | | |
| BUS 021- Gen. Fin. Acctg. Info. | | | |
| UPPER DIVISION - CORE | | | |
| BUS 100W- Mgmt. Writing & Comm. | | | |
| BUS 101- Information Tech. Mgmt. | | | |
| BUS 102- Ethics & Law in Business | | | |
| BUS 103- Marketing & Dist. Mgmt. | | | |
| BUS 104- Decision Analysis & Mgmt. | | | |
| BUS 105- Production & Ops. Mgmt. | | | |
| BUS 106- Intro to Financial Mgmt. | | | 2 sections |
| BUS 107- Organizational Behavior | | | |
| BUS 108- Fin. Eval. & Mgrl. Analysis | | | |
| BUS 109- Comp. & Strategic Analy. | | | |
| ACCOUNTING | | | |
| BUS 154- Business Law | | | |
| BUS 165A- Interm. Financial Acctg. I | 2 sections | | |
| BUS 165B- Interm. Financial Acctg. II | | 2 sections | |
| BUS 165C- Interm. Financial Acctg. III | | | |
| BUS 166- Acctg. Information Systems | | | |
| BUS 167- Advanced Financial Acctg. | | | |
| BUS 168A- Individual Taxation | 2 sections | | |
| BUS 168B- Federal Taxation | | 2 sections | |
| BUS 169A- Auditing | | | |
| BUS 169B- Qual. Assur. in Auditing | | | |
| FINANCE | | | |
| BUS 131- Fixed Income Securities | | | |
| BUS 132- Foundations of Finance | | 2 sections | |
| BUS 134- Corporate Finance | 3 sections | | |
| BUS 135- Corp. Financial Policy | | | 2 sections |
| BUS 136- Invsts: Securities Analy. | 2 sections | | |
| BUS 137- Invsts: Derivative Mkts. | | 2 sections | |
| BUS 138- International Finance | | | |
| BUS 140E- Current Topics in Finance | | | |
| BUS 146- Intro to Entrepreneurship | | | |
| BUS 147- Entrepreneurial Finance | | | |

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|---|------------|-------------|-------------|
| MANAGEMENT | | | |
| BUS 143- Judgmt & Decision Making | | 2 sections | |
| BUS 144- Negotiation Fundamentals | | | |
| BUS 145- Conflict & Cooperation | | | |
| BUS 146- Intro to Entrepreneurship | | | |
| BUS 147- Entrepreneurial Finance | | | |
| BUS 149- Adv. Topics: Mgmt. & Dec-Mking. | 2 sections | | |
| BUS 150- Corp. Strategic Analy in Multi-Bus Firms | | | |
| BUS 154- Business Law | | | |
| BUS 155- Human Resources | | | 2 sections |
| BUS 156- Leadership Development | | | 2 sections |
| BUS 173- Databases for Mgmt. | | | |
| INFORMATION SYSTEMS | | | |
| BUS 125- Simulation for Business | | | |
| BUS 128- Project Planning & Ctrl. | | | |
| BUS 171- Systems Analy. & Design | | | |
| BUS 172- Information Economics | | | |
| BUS 173- Databases for Mgmt. | | | |
| BUS 174- Electronic Commerce | | | 2 sections |
| BUS 175- Bus. Data Communications | | | |
| MARKETING | | | |
| BUS 111- Services Marketing | 2 sections | | |
| BUS 112- Consumer Behavior | | 2 sections | 2 sections |
| BUS 113- Marketing Institutions | 2 sections | | |
| BUS 114- Marketing in a Global Envir. | | | |
| BUS 115- Marketing Research | 2 sections | | |
| BUS 116- Pricing Strategy & Mgmt. | | | |
| BUS 117- Advertising | 2 sections | | 2 sections |
| BUS 118- Electronic Marketing | | | 2 sections |
| BUS 119- Database Marketing | | 2 sections | |
| BUS 126- Practical Bus. Forecasting | | | |
| OPS & SUPPLY CHAIN MGMT | | | |
| BUS 124- Business Analytics | | | |
| BUS 125- Simulation for Business | | | |
| BUS 126- Practical Bus. Forecasting | | | |
| BUS 127- Intro to Qual. Imprmts. | | | (STAT) |
| BUS 128- Project Planning & Ctrl. | | | |
| BUS 129- Supply Chain Mgmt. | | | |
| BUS 130- Supply Chain Modeling | | | |
| BUS 173- Databases for Mgmt. | | | |
| OTHER | | | |
| BUS 198I- Indivi. Internship | | | |